

News Release



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RespirTech Named as One of Fastest Growing Companies

St. Paul, Minn. — Oct. 27, 2014 — RespirTech, the nation's fastest growing provider of airway clearance therapy (ACT) vests, has been named one of the top 50 fastest growing privately held companies in Minneapolis/St. Paul. The ranking is based on revenue growth over the last three years.

RespirTech CEO, K. James Ehlen, M.D., accepted the award at the "Fast 50" event held by the *Minneapolis/St. Paul Business Journal* on Oct. 23.

Healthy revenues and profits have fueled the company's expansion since its creation in 2004. "RespirTech is growing at an impressive rate," says Ehlen. "In the last eight years, we've quadrupled our number of employees. In 2013, we shipped 10 times as much product as we did in 2006."

"Our growth indicates strong acceptance of our inCourage® therapy by patients, caregivers, healthcare providers and insurers," Ehlen says. "Today's healthcare environment is focused on delivering high quality, cost-efficient care. Chronic respiratory conditions are widespread and expensive to treat, especially if they are not well managed. Through regular therapy, we help patients stabilize their conditions and support their quality of life. There are hundreds of thousands of patients who could benefit from our therapy and we aim to help them breathe better."

RespirTech's inCourage® System uses high frequency chest compression to help loosen, thin and mobilize mucus throughout the lungs and airways. The system is comprised of an inflatable vest attached to a compressor unit, which delivers air pulses through the vest that "thump" the chest and loosen mucus—an airway clearance therapy technique. People with chronic respiratory conditions like cystic fibrosis, chronic obstructive pulmonary disease and bronchiectasis often use ACT.

About RespirTech

RespirTech is the developer, manufacturer and distributor of the inCourage® System, which is designed for simple, effective airway clearance therapy (ACT) for a wide range of chronic lung conditions including cystic fibrosis, chronic obstructive pulmonary disease (COPD), and bronchiectasis, an often under-diagnosed condition affecting an estimated 475,000 people in the U.S. RespirTech is the only ACT vest company to use "triangle wave" air pulses, demonstrated to improve airway secretion clearance by as much as 20 percent over "sine wave" vest therapy systems.¹ Visit www.respirtech.com for more information.

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1. Milla CE, Hansen LF, Weber A, Warwick WJ, High-Frequency chest compression: effect of the third generation compression waveform, *Biomed Instrum Technol.* 2004; 38:322-328.

